

Erate 2015/16 Network Expansion Evaluation Rubric

FACTOR	POINTS POSSIBLE	Enventis	HPN	Marco
Price of eligible products and services	25	15	20	25
Prior experience with the vendor	20	0	20	20
Vendor references	20	0	20	20
Prices for ineligible products, services, fees, and extended contracts	20	0	0	0
Local vendor	15	15	15	15
TOTAL	100	30	75	80

Bids submitted:

- Enventis
- High Point Network
- Marco

Evaluation notes:

Price -

Enventis - \$209,187

HPN - \$177,468

Marco - \$100,564

Prior Experience - The district has past experience with Marco and High Point networks

Vendor references - Enventis did not provide any references. Marco and High Point shared K-12 school references

Prices for ineligible products and services - No additional add-ons or value add features were included in any of the vendor's proposals

Local vendor - All three vendors have a local presences